

Sales Order

Station: WIBC-FM Agency: JAMESTOWN ASSOCIATES
 Contract Name: TH4C/T.Holl/Congress ADD WIBC Address: 5 MAPLETON ROAD
 Contract#: (none) SUITE 300
 Start Date: 10/26/16 End Date: 10/28/16 City: PRINCETON State: NJ Zip: 08540
 Revenue Type: NATIONAL POLITICAL Type: Cash Buyer: (None)
 Advertiser: HOLLINGSWORTH/REP/CONGRESS (A) Tax Schedule: (None)
 Address: Agency Commission %: 15
 City: State: Zip: Billing Cycle: Standard
 Product Name: Trey Hollingsworth/CONG A Salesperson: EASTMANPHILADEL Comm %: 8.50
 Estimate #: n/a Makegood Policy: WITHIN CONTRACT DATES
 Agency Client Code: TH4C
 Competitive Code: PO-POLITICAL CANDIDATES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	10/26/16	10/28/16		6:00 AM	10:00 AM	60			X	X	X			3	W	300.00	3	900.00	
2	10/26/16	10/28/16		10:00 AM	3:00 PM	60			X	X	X			3	W	250.00	3	750.00	
3	10/26/16	10/28/16		3:00 PM	7:00 PM	60			X	X	X			3	W	250.00	3	750.00	

Billing Projections: By Month

Oct 16
 CA 2,400.00
 ST 2,400.00

☒ Print Spot Prices

TOTAL SPOTS 9
 GROSS TOTAL \$ 2,400.00
 ADJUSTED SPOTS 9
 ADJUSTED TOTAL \$ 2,400.00

APPROVE DECLINE

☐ ☐ General Manager
☐ ☐ Sales Manager
☐ ☐ National Sales Manager
☐ ☐ Local Sales Manager

1	10/26/16	10/28/16	6:00 AM	10:00 AM	60			X	X	X			3	W	300.00		3	900.00	
2	10/26/16	10/28/16	10:00 AM	3:00 PM	60			X	X	X			3	W	250.00		3	750.00	
3	10/26/16	10/28/16	3:00 PM	7:00 PM	60			X	X	X			3	W	250.00		3	750.00	

10/25
 10/26/16

Oct 25, 16
 CONT# 30201504 Mod# Ver# 1 (Last =)
 REP EASTMAN
 TO WIBC-FM (Indianapolis IN)
 FM LINDSAY COOPER
 OFF PHILADELPHIA
 AGY JAMESTOWN ASSOCIATES
 ADDR 3931 S. SHERWOOD FOREST BLVD SUITE 2
 BATON ROUGE, LA 70816

DDS CONT# 0
 C/P/E: TH4C / TH4C / n/a

SALESPERSON FAX#

PH # 609-514-7300

BYR LAURA LANCASTER
 ADV TREY HOLLINGSWORTH FOR CONGRESS
 PDT Trey Hollingsworth for Congress
 FLT Oct 26, 16 - Oct 28, 16

* REP ORDER COMMENT *

** 10/25/2016 3:41:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH AMY.ERCOLE@KATZRADIOGROUP.COM OR CALL 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	..WTF..	6A - 10A	60	10/26/2016 - 10/28/2016	1W	3	\$300.00	3
	1.2	..WTF..	10A - 3P	60	10/26/2016 - 10/28/2016	1W	3	\$250.00	3
	1.3	..WTF..	3P - 7P	60	10/26/2016 - 10/28/2016	1W	3	\$250.00	3
				** WEEKLY FLIGHT TOTALS **			9	\$2,400.00	

	Oct 16						
SPOTS	9						
CASH	2400.00						
TRADE	0.00						
NSL	0.00						
TOTAL	2400.00						

						TOTAL
SPOTS						9
CASH						2,400.00
TRADE						0.00
NSL						0.00
TOTAL						2,400.00

Oct 25, 16
CONT# 30201504 Mod# Ver# 1 (Last =)
REP EASTMAN

DDS CONT# 0
C/P/E: TH4C / TH4C / n/a

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date: 8.30.16
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I, Laura Lancaster

being/on behalf of: Trey Hollingsworth

a legally qualified candidate of the Republican

political party for the office of: IN CD 09

in the General

election to be held on: November 8, 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available): SEE ORDER

I represent that the payment for the above described broadcast time has been furnished by:

Trey for Congress, PO Box 421, Jefferson IN 47130

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

David Satterfield

This station has disclosed to me its political advertising policies, including: applicable classes and rates, and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

8.30.16

Date

Laura Lancaster

Signature

To Be Signed By Station Representative

☐ Accepted

☐ Accepted in Part

☒ Rejected

Signature

Printed Name

Title

NAB Form PB-18 Candidates

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Laura Lancaster

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

Laura Lancaster

printed name

8.30.16

date